Life Agents End 2022 Strong: Final CYOC Results



Our agency partners crossed the 2022 Chart Your Own Course finish line, ending the incentive on a high note. We are proud to award our top-selling agents and their families the opportunity to travel to destinations all over the world.

Chart Your Own Course, an incentive program for Life agents, offers valuable travel allowances that can be customized to your own preferences. Payoffs begin with just 15 in-force policies and $6,000 in annual premium.

Topping the leaderboard is **Corey Wilson** of Oakland Insurance, achieving Platinum Level 3. Wilson has $34,153 in life premium and 27 policies issued.

Coming in second place is **Adam Stauffer** of Stauffer & Wiggers Insurance Agency, Inc. with $21,628 in life insurance premium and 50 policies issued — the highest number of policies among our top agents. Stauffer finished the year at Platinum Level 1.

New qualifier **Mark Bone** of Bone & Bailey Insurance Agency finished in third place. Bone ended the year with $18,294 in life premium and 20 policies, landing at Platinum Level 1.

Tim Dan of Arlington Agency, Inc. joined the top 13 for the first time this year, finishing in fourth place. Dan finished at Gold Level 3 with $18,918 in life premium and 16 policies issued.

Rounding out the top six are **Chad Gibbie** of The White Agency, Inc. and **Nick Lotfey** of Lotfey Dennett Insurance Brokers. Gibbie finished in fifth place at Gold Level 3 with $15,435 in life premium and 36 policies issued. Lotfey ended in sixth place at Gold Level 3 with $15,083 and 15 policies issued.

Five agents finished at Gold Level 2, including **Andrew Coe** of Stauffer & Wiggers Insurance Agency, Inc., **Chad Brogan** of Martin & Lark Insurance Agency, Inc., **Angela Hatto** of Rant Insurance Group, Patriot Insurance Company agent **Angela Sawyer** of Insurance Shoppers, Inc., and **Nick Fortier** of Smith & Eddy Insurance, Inc.

Closing out the top 13 are **Kelly Hudson** of Mt. Pleasant Agency Inc. and **Marc Schol** of Schol & Associates, Inc., both finishing at Gold Level 1.

View the final standings here.

Thank you to all of our agency partners for your hard work in 2022. Our continued partnership helps

families be better prepared for difficult situations. We look forward to helping more of your clients in 2023.