

Life Agents Have Plenty to Celebrate with Stellar November CYOC Results

The Life team had plenty of reasons to give thanks to our agency partners in November, as they served up some excellent results in the Chart Your Own Course incentive program.

Angela Hatto of River Valley Insurance continues her strong performance, staying at #1 in the CYOC standings with \$39,802 in life insurance premium and 22 policies issued.

Chad Brogan of Martin & Lark insurance made a jump in the platinum level from tier two to tier three, issuing four new policies. This puts Chad at \$30,880 in life insurance premium and a total of 25 policies issued, and in second position on our leader board.

Congratulations to Jake Howard of A.S. Arbury & Sons. Jake soared into fourth place with an excellent November performance. He's currently in the gold level at tier two with \$10,539 in premium and 25 policies issued.

And speaking of big moves on the leader board, Scott Rant of White Lake Agency leaped from the tenth place to fifth place, achieving gold level in tier one with \$9,958 in life insurance premium and 15 policies issued.

To view complete November standings, please see [here](#).

The difficulties of 2020 certainly haven't dimmed the lights of our Chart Your Own Course participants — they continue to shine right into the year's end. Congratulations to all and happy holidays!