

Life Agents Making Most of CYOC Incentive as Year-End Nears



The cooler fall temperatures haven't stopped agents from heating up the Chart Your Own Course standings.

Chart Your Own Course, an incentive program for Life agents, offers valuable travel allowances that can be customized to your own travel preferences. Payoffs begin with just 15 in-force policies and \$6,000 in annual premium.

In first place for the fifth consecutive month is Adam Stauffer of Stauffer & Wiggers Insurance Agency, Inc. Stauffer has \$20,193 in life insurance premium and 48 policies issued and moved to Platinum Level 1.

Andrew Coe of Stauffer & Wiggers Insurance Agency, Inc. jumped from ninth place to second and qualified for Gold Level 2. Coe has \$12,762 in life insurance premium and 30 policies issued.

Chad Gibbie of The White Agency, Inc. moved from second place to third and remained at Gold Level 1. Gibbie has \$9,459 in life insurance premium and 26 policies issued.

Chad Brogan of Martin & Lark Insurance Agency, Inc. placed in the top ten for the first time this year and qualified for Gold Level 1. Brogan has \$9,441 in life insurance premium and 15 policies issued.

Rounding out the top is Patriot Insurance Company agent Angela Sawyer of Insurance Shoppers, Inc., who remained at Gold Level 1. Sawyer has \$6,691 in life insurance premium and 16 policies issued.

To view the complete September standings, please [click here](#).

The end of the year is quickly approaching. Keep up the great work! We are eager to see who finishes in the top ten.