

Life Agents Shine Bright in September Delivering Gold and Platinum CYOC Results

September has proven to be a successful month in the Chart Your Own Course program, after several of our agency partners struck gold to qualify and reach new heights in the standings.

Chad Brogan of Martin & Lark Insurance in Ohio has achieved tier two platinum level ranking. Brogan has been a strong producer this year, and currently is in second place for agent life production. He has sold more than \$28,800 in life insurance premium and issued 20 life policies.

Angela Hatto, a commercial lines and life specialist, of River Valley Insurance in Grand Rapids, Michigan leads CYOC standings with tier three gold level ranking. She has sold an impressive \$37,750 in life insurance premium and issued 18 policies.

Dean Raven of Smith & Eddy Insurance is in third place after qualifying for the second tier of gold level. He has sold more than \$14,100 in life insurance premium and issued 19 policies.

To view complete September standings, please [see here](#).

We are excited to see such positive movement in the Chart Your Own Course program at the end of the third quarter of 2020. Providing families with financial peace of mind for the generations ahead is incredibly rewarding work. Congratulations to all our agency partners for their achievements so far and keep up the great work!