

May CYOC Standings Released



May brought significant movement for Life agents in Chart Your Own Course. Three agents moved to a new incentive level, and two new agents qualified.

Chart Your Own Course, an incentive program for Life agents, offers valuable travel allowances that can be customized to your own travel preferences. Payoffs begin with just 15 in-force policies and \$6,000 in annual premium.

Remaining in first place and moving up to Gold Level 3 is Nick Fortier of Smith & Eddy Insurance Agency, Inc., with \$16,893 in life insurance premium and 40 policies issued.

Holding second place is Corey Wilson of Oakland Insurance Agency, with \$14,141 in life insurance premium and 49 policies issued, maintaining Gold Level 2.

Patriot Insurance Company agent Angela Sawyer of Insurance Shoppers, Inc. jumped from sixth to third. Sawyer qualified for Gold Level 2, with \$11,660 in life premium and 16 policies issued.

Adam Stauffer of Stauffer & Wiggers Insurance Agency, Inc. maintains fourth place and qualifies for Gold Level 2. Stauffer has \$10,410 in life insurance premium and 27 policies issued.

Chad Brogan of Martin & Lark Insurance Agency, Inc. sits in fifth place. Brogan qualifies for Gold Level 2, with \$10,203 in life insurance premium and 20 policies issued.

In sixth place is Jacob Howard of A.S. Arbury & Sons, Inc. Howard remains at Gold Level 1, with \$7,914 in life insurance premium and 15 policies issued.

Dean Raven of Smith & Eddy Insurance, Inc. closes out the top seven. Raven qualifies for Gold Level 1, with \$6,202 in life insurance premium and 16 policies issued.

[View the current standings here.](#)

May was a great month for growth and movement. We look forward to seeing what happens in June.