

Top New Business Hit List for Northeast Region

Patriot Insurance Company is pleased to release our third quarter **Top New Business Hits in the Northeast**, featuring a regional summary of our top 10 preferred new business classes and highlights from a couple of featured account wins.

Additionally, this quarter, we are introducing a new section, Hitting the Write Note, featuring information on other special Commercial product features, solutions, and announcements.



**PATRIOT
INSURANCE
COMPANY***
A MEMBER OF FRANKENMUTH INSURANCE

TOP NEW BUSINESS HITS IN THE NORTHEAST

When it comes to writing commercial accounts, we want you to have a leg up on your local competition. That's why we're sharing our top 10 new business target classes, plus a couple of featured hits.

Top 10 Hits: Q3 2022

TOP 10 NEW BUSINESS CLASSES WRITTEN IN THIRD QUARTER 2022

HIT #	RISK CLASS DESCRIPTION	AVERAGE PREMIUM
01	Plumbing – residential	\$32,000
02	Janitorial services	\$19,000
03	Restaurants < 80% alcohol sales	\$10,000
04	Landscape gardening	\$10,000
05	Electrical work	\$9,000
06	Bakeries	\$9,000
07	Metal workshop	\$7,000
08	Medical offices	\$5,000
09	Driveway and parking lot paving	\$4,000
10	Automotive repair	\$2,000

FEATURED HIT
Janitorial Service

Commercial and residential cleaning service.

- \$24,000 annual premium — including package, auto, and umbrella
- \$100,000 total insured property values — personal property and business income
- \$1,600,000 annual payroll

FEATURED HIT
Building Material Dealers

Distributor of doors, windows, and cabinetry.

- \$10,000 package policy
- \$4,200,000 total insured property values — building, personal property, and business income
- \$1,800,000 annual sales


Hitting the Write Note

Diamond Auto Premier enhancement coverage – available for new and renewal policies effective 11/1/2022 includes:

- Drive other car automatic coverage for executive officers – extends liability coverages for executive officers to any auto that is not owned, hired, or borrowed.
- Auto replacement option - Provides the option to replace a combustion engine vehicle with an electric or hybrid vehicle.
- Vehicle and sign wraps - Coverage for replacement costs of vehicle customization, including special carpeting, extended roofs, custom murals, paintings, vinyl wraps, and other details or graphics.
- Plus 47 more coverages!
- Full product brochures are available on the Agency Marketing Platform (AMP) website.
- Forms 1934B and 19364 are in iBIS Agency Services.

Questions? Contact your field manager or underwriter today to discuss our top hits.

This resource is available to download electronically at any time from our Agency Marketing Platform, located in iBIS Agency Services under Resources > Marketing > Agency Marketing Platform (AMP).

We look forward to celebrating more new business hits with your agency! If you have questions or have

trouble accessing this resource, please contact your field manager or underwriter.